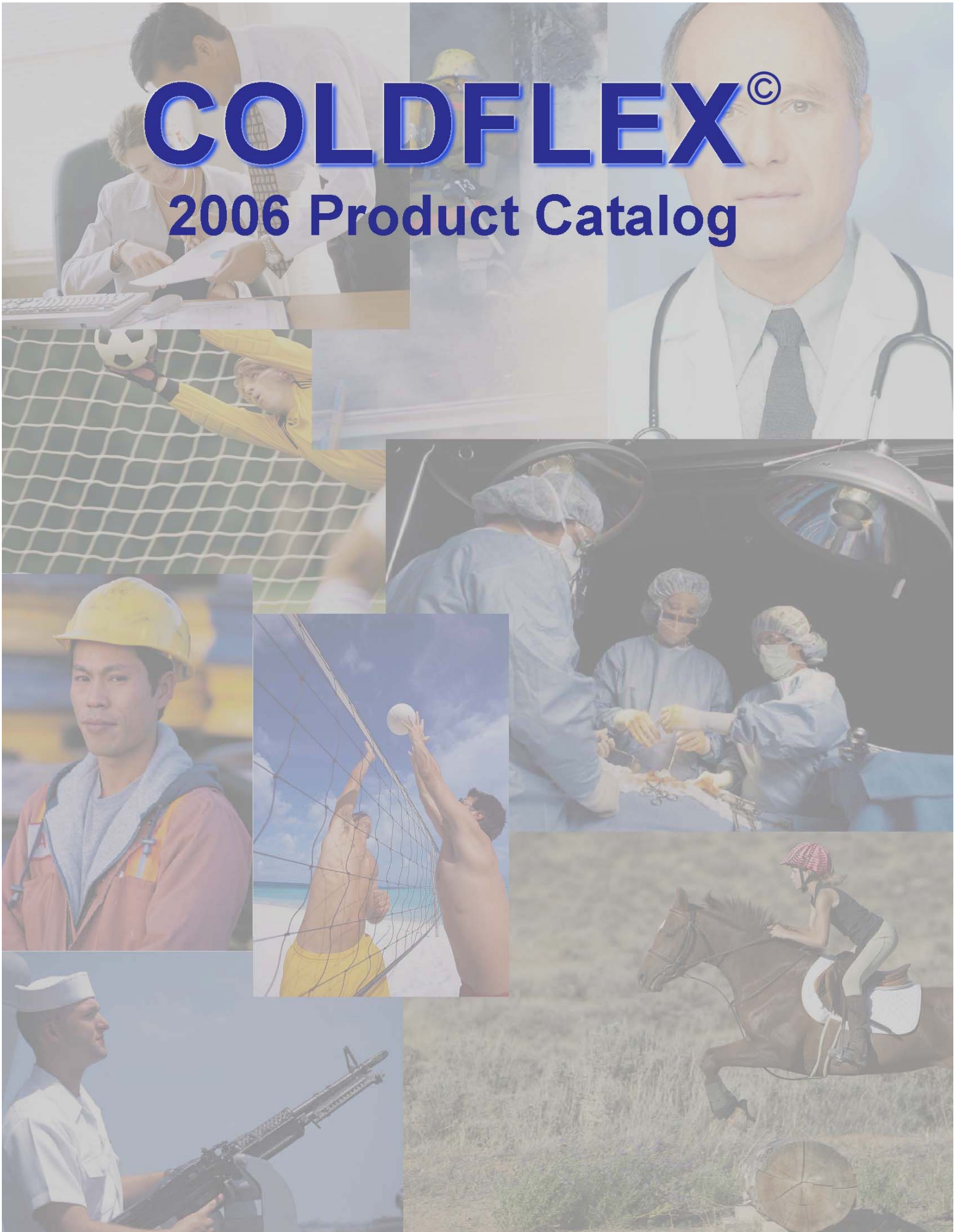


COLDFLEX[®]

2006 Product Catalog



2006 CATALOG INDEX

SECTION 1 - MEDICAL USE:

Non-Sterile Products
Sterile Dressings and Emergency Kits
Vest and Frozen-Compress
Blankets and Towels

SECTION 2 - VETERINARY USE:

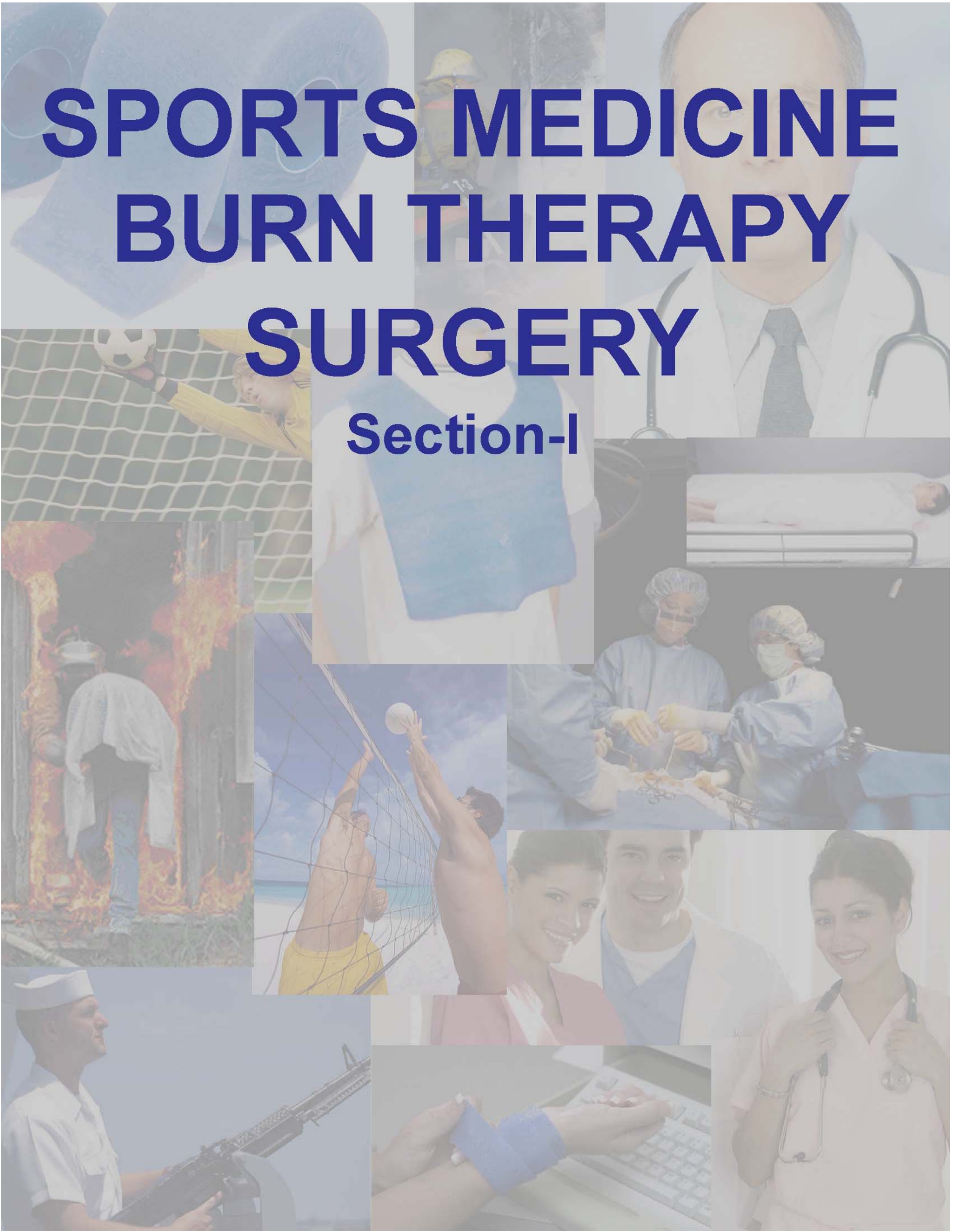
Non-Sterile Products
Sterile Products and Emergency Kits
Blankets and Pads

SECTION 3 - OTHER INFORMATION:

Material Safety Data
Comparison Charts and Graphs
Testimonials
Product Terms & Conditions
Product Information and Spec. Sheet

SPORTS MEDICINE BURN THERAPY SURGERY

Section-I



COLDFLEX NON-STERILE MEDICAL ITEMS

The COLDFLEX® Compression Wraps are the greatest advancement in cold-therapy products available for treating sprains, strains and other swelling related injuries. COLDFLEX® Compression Wraps are made of stretchable polyurethane foam that is saturated with 96% water based gel that cools at room temperature. The gel-embedded wrap evaporates water to simultaneously provide moist, penetrating cooling action and compression. The cooling effect lasts for hours and there is no danger of tissue damage from excessive cold as with the application of ice. COLDFLEX products ease swelling and pain due to sprains, bruises, insect bites, nosebleeds, toothaches, muscle cramps, migraine headaches, arthritis, tendonitis, and carpal tunnel. **COLDFLEX® Compression items are reusable, costing you just pennies per use.**

Unlike other self-cooling products on the market, COLDFLEX® is the only one that is **water based**, making it 100% irritation free and safe, even on abraded skin. Other "self-cooling" products are *alcohol based*. Alcohol can cause surface blood vessels to dilate and actually increase the swelling; it also rapidly evaporates cooling top tissue, but having little effect on deeper muscle tissue. COLDFLEX® however, **removes** heat by evaporation, pulling heat from deep within the muscle tissues, while the compression helps reduce and prevent edema. And because COLDFLEX® is water based, **the wrap requires only cool water to regenerate.**



KEY BENEFITS:

- **SELF-COOLING**
- **DEEP PENETRATION**
- **WATER BASED**
- **SELF-ADHESIVE**
- **COMPRESSION**
- **FLEXIBLE**
- **NON-TOXIC**
- **BIODEGRADABLE**
- **REUSABLE**

Description	MSRP	Item #	Price
1" x 24" COLDFLEX Finger Wrap (2 per pack) NOTE: Comes in cases of 12	MSRP \$10.95	CF-00124	
2" x 48" COLDFLEX Wrap NOTE: Comes in cases of 12	MSRP \$15.95	CF-00248	
3" x 72" COLDFLEX Wrap NOTE: Comes in cases of 12	MSRP \$24.95	CF-00372	
4" x 4" COLDFLEX Pad (4 pads per pack) NOTE: Comes in cases of 12	MSRP \$13.95	CFP-00444	

COLDFLEX STERILE DRESSINGS & EMERGENCY KITS

COLDFLEX Sterile Dressings are made from durable, non-woven polyester that provides immediate cooling and helps reduce the spread of the burn and infection. The dressings are ready to use instantly with no need for refrigeration. Working by evaporation, they draw heat out of deep muscle tissues and pull it completely away from the body. Because the heat is actually removed from the treated area, COLDFLEX provides a cooling effect that lasts for up to eight hours. The sterile dressings are 96% water, no active substances, non-absorbent, non-adhesive, non-toxic, non-irritating and come in a variety of shapes and sizes. Unlike instant cold packs, COLDFLEX Sterile Dressings conform to the body for unbroken contact and improved cooling. These products are also packaged into convenient kits: Large, Mini and Emergency for industrial and home use.

KEY BENEFITS:

- **COOLS BURNS INSTANTLY**
- **DOES NOT ADHERE TO WOUND**
- **HELPS STOP SPREAD OF BURN & INFECTION**
- **STERILE & NON-TOXIC**
- **NON-MESSY & WON'T STAIN**



Description	Item #	Price
2" x 2" (5cm x 5cm) Sterile Burn Pad NOTE: Comes in cases of 12	SBP-00022	
3" x 3" (7.6cm x 7.6cm) Sterile Burn Pad NOTE: Comes in cases of 12	SBP-00033	
2" x 6" (5cm x 15cm) Sterile Burn Pad NOTE: Comes in cases of 12	SBP-00026	
4" x 4" (10cm x 10cm) Sterile Burn Pad NOTE: Comes in cases of 12	SBP-00044	
5" x 5" Sterile Burn Pad (Special Order – Call for Quote)	SBP-00055	
1" x 36" (2.5cm x 91.4cm) Sterile Burn Wrap NOTE: Comes in cases of 12	SBW-00136	
3" x 36" (7.6cm x 91.4cm) Sterile Burn Wrap NOTE: Comes in cases of 12	SBW-00336	
8" x 36" (20.3cm x 91.4cm) Sterile Burn Wrap NOTE: Comes in cases of 12	SBW-00836	
14" x 18" (35.5cm x 45.7cm) Sterile Face Mask NOTE: Comes in cases of 12	SBFM-001418	
Large Burn Kit-6 wraps, 2 masks, 1 body towel, scissors and gauze	LBK-00130	COMING SOON!!
Mini Burn Kit-5 assorted wraps, 1 scissors	MBK-00536	COMING SOON!!
Emergency Burn Kit-2 wraps, 6 assorted pads	EBK-00436	COMING SOON!!

COLDFLEX SELF-COOLING (SC) VEST

The **COLDFLEX Vest** is a low-cost personal cooling unit made of polyurethane foam saturated with nontoxic gel. It can be worn under heat suits, bunker gear or other multi-layered temperature protective gear to reduce the effect of overheating and the potential for heat stroke. The vest is popular with those who hold occupations requiring intense outdoor heat and activity, such as: ranchers, farmers, rodeo clowns and bullfighters. **The COLDFLEX SC-Vest cools quickly by evaporation and is heat protective to 691 C (1275 F)**

KEY BENEFITS:

- **NO NEED REFRIGERATE**
- **LONG LASTING**
- **FREEDOM OF MOVEMENT**
- **NON-TOXIC**
- **NON-IRRITATING**
- **REUSABLE & COST EFFECTIVE**
- **LIGHTWEIGHT**
- **HEAT PROTECTIVE TO 1275°F**



16" x 32" COLDFLEX Vest NOTE: Comes in cases of 12	MSRP \$22.95	CFV-001632	
--	---------------------	------------	--

COLDFLEX FROZEN-COMPRESS

The **COLDFLEX Compress** is made from polyurethane foam that can be frozen and remain completely flexible and cool for hours without the risk of frostbite. It is manufactured into popular sizes designed to fit common areas of pain and swelling including jaws, necks, knees, lower back, wrists, ankles and shoulders. Its special insulator feature prevents exposure, which can lead to frostbite and directs cold to injured area only, making it more effective than the leading cold packs. (**COLDFLEX Compress** comes furnished with stockinet to help hold the compress directly over the injured area.)

KEY BENEFITS:

- **FLEXIBLE WHEN FROZEN**
- **CONVENIENT SIZES**
- **WILL NOT LEAK**
- **NO FEAR OF FROSTBITE**
- **REUSABLE - LASTS FOR YEARS!**



Description	Item #	Price
4" x 9" COLDFLEX Frozen Compress for Should, Neck, Jaw NOTE: Comes in cases of 12	FC-00049	
9" x 13" COLDFLEX Frozen Compress for Lumbar, Thigh, Knee NOTE: Comes in cases of 12	FC-00913	

COLDFLEX BLANKETS & TOWELS

The COLDFLEX Blanket and Towel come both 100% Sterile or Non-Sterile. Both of these products are made from a 96% water-gel that is saturated into a durable, polished, non-woven polyester. The non-woven polyester is fire resistant and the gel saturation allows the items to **withstand temperatures of 3568°F for several minutes**. The blanket and towel have been successfully proven to be valuable tools for lifesaving and fire rescue. Widely used by: military, fire departments, steel mills, laser surgery rooms, bakeries, utility companies, and even tanning salons.

The Sterile Blanket and Towel will help prevent/reduce possible infection from burns or open wounds. Use confidently in case of emergency! The cooling effect of the gelled water relieves pain but also helps stop the spread of burn. The product will not stick to burns or wounds causing further damage and pain when removed. Great to use in conjunction with the COLDFLEX® Sterile Bandages or Wraps to cool and decrease inflammation. *NOTE:* After initial “sterile” use, these items may be reused as a “non-sterile” item. Just clean and regenerate with cool water.

The Non-Sterile Blanket and Towel can be used *at least* 25 times if properly cared for. You can quickly and easily cool-down and rejuvenate by decreasing the body temperature and heart rate. This is an especially valuable tool to have on hand for athletes, such as long-distance and triathlon runners, for treatment of heat exhaustion.

KEY BENEFITS:

- **NON-TOXIC**
- **WATER BASED**
- **DRAWS HEAT OUT & AWAY**
- **NO NEED TO REFRIGERATE**
- **NON-ADHESIVE**
- **EASY & SAFE IN AN EMERGENCY**
- **FIRE RESISTANT**
- **HEAT PROTECTIVE TO 3568°F**



Sterile 50" x 72" Blanket

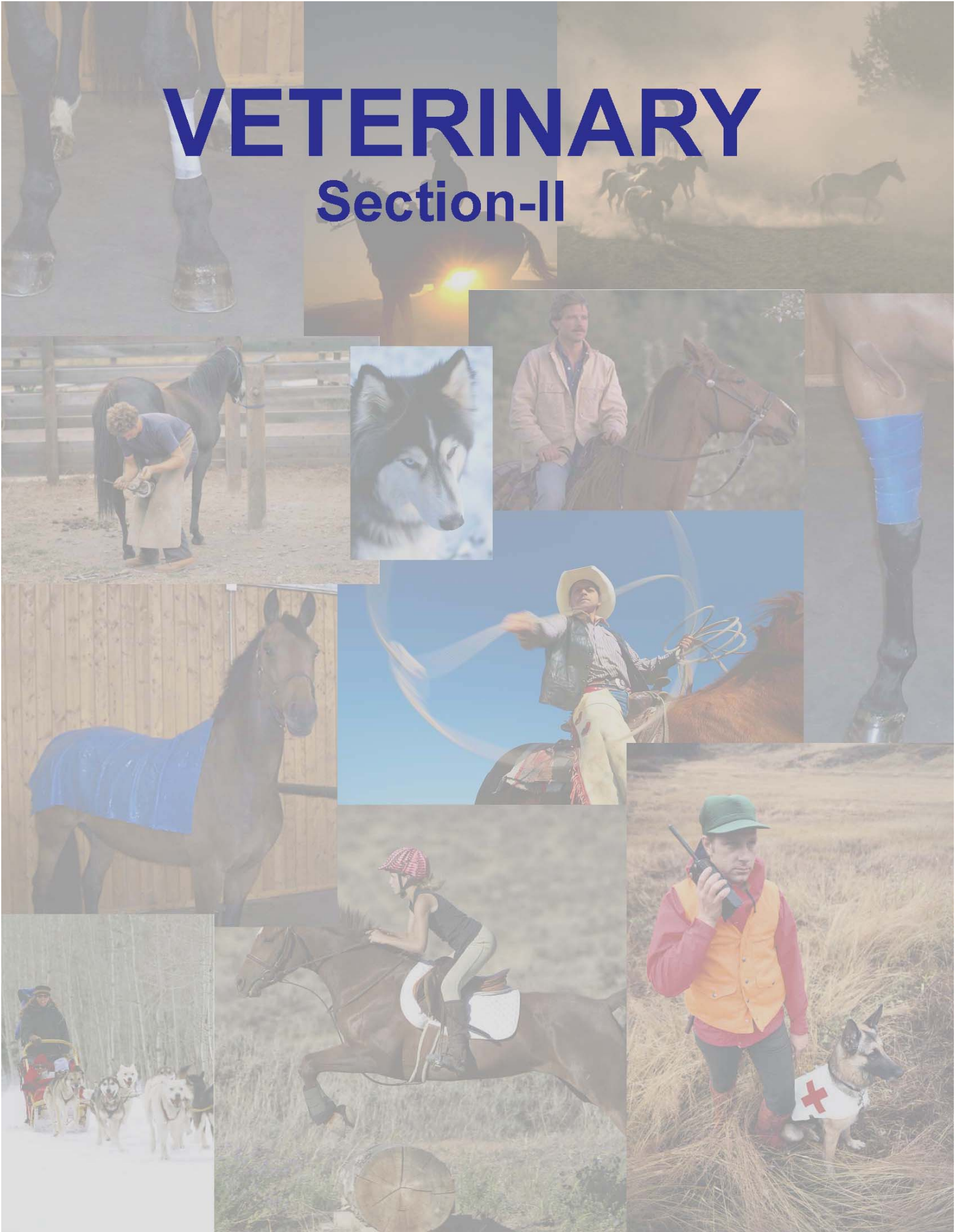
Description		Item #	Price
24"x36" Sterile Body Towel	MSRP \$59.95	SBT-002436	
NOTE: Comes in cases of 12 or 48			
50"x72" Sterile Fire Blanket	MSRP \$119.95	SFB-005072	
NOTE: Comes in cases of 4 or 16			

NOTE: Do not leave the blanket on for more than thirty minutes. Remember the blanket is reusable. When you have finished, hose down with cold water, drip off excess water and put into a plastic bag. Seal the bag to ensure that the product does not dry out. **All items are Non-Toxic, Reusable and for either veterinary (animal) or medical (human) use.**

IMPORTANT: Minimum Order For Above NON-Sterile Items- \$975.00. \$800.00 Minimum applies on sterile items. Smaller orders may be submitted for **Sterile Items Only**, but a \$25.00 service charge will apply.

VETERINARY

Section-II



COLDFLEX NON-STERILE VETERINARY ITEMS

The COLDFLEX® Compression Wraps are the greatest advancement in cold-therapy products available for treating sprains, strains, tendon injuries, stocking up and various other veterinary problems. COLDFLEX® Compression Wraps are made of stretchable polyurethane foam that is saturated with 96% water based gel that cools at room temperature. The gel-imbedded wrap evaporates water to simultaneously provide moist, penetrating, cooling action and compression. The cooling effect lasts for hours and there is no danger of tissue damage from excessive cold as with the application of ice. **COLDFLEX® Compression items are reusable, costing you just pennies per use.**

Unlike other self-cooling products on the market, COLDFLEX® is the only one that is water based, making it 100% irritation free and safe, even on abraded skin. Other "self-cooling" products are *alcohol based*. Alcohol can cause surface blood vessels to dilate and actually increase the swelling; it also rapidly evaporates cooling top tissue, but having little effect on deeper muscle tissue. COLDFLEX® however, removes heat by evaporation, pulling heat from deep within the muscle tissues, while the compression helps reduce and prevent edema. And because COLDFLEX® is water based, the wrap **requires only cool water to regenerate.**

COLDFLEX® Vet-Wrap is excellent to use whenever Veterinary Cold-Compression Therapy is needed. It is also a highly effective body cooling and rejuvenation system, reducing the overall body temperature by cooling the blood that runs through the surface vessels in the lower legs. COLDFLEX® Vet-Wrap aids in relieving injuries such as bucked shins, hematomas and arthritis. Use before strenuous exercise to keep swelling out and tighten muscles. Because COLDFLEX® does not require refrigeration, it is a must have item on all trail rides and camping expeditions!



3" x 72" Vet-Wrap &
24" x 36" Non-Sterile Equine Pad

KEY BENEFITS:

- SELF-COOLING
- COST EFFECTIVE
- WATER BASED
- SELF-ADHESIVE
- COMPRESSION
- FLEXIBLE
- NON-TOXIC
- BIODEGRADABLE
- REUSABLE
- DEEP COOLING PENETRATION



3" x 72" Vet-Wrap

Description	Item #	Price
2" x 48" COLDFLEX Vet-Wrap NOTE: Comes in cases of 12	CFVW-00248	MSRP \$18.95
3" x 72" COLDFLEX Vet-Wrap NOTE: Comes in cases of 12	CFVW-00723	MSRP \$24.95

COLDFLEX STERILE VETERINARY DRESSINGS

COLDFLEX Sterile Veterinary Dressings are made from durable, non-woven polyester that provides immediate cooling and helps reduce tissue degeneration, the spread of the infection due to cuts, burns and post surgery incisions. The dressings are ready to use instantly with no need for refrigeration. Working by evaporation, they draw heat out of deep muscle tissues and pull it completely away from the body. Because the heat is actually removed from the treated area, COLDFLEX provides a cooling effect that lasts longer than products that force cold into the injured area. The sterile dressings are 96% water, no active substances, non-absorbent, non-adhesive, non-toxic, non-irritating and come in a variety of shapes and sizes. Unlike instant cold packs, COLDFLEX Sterile Veterinary Dressings conform to the body for unbroken contact and improved cooling. COLDFLEX Sterile Veterinary Dressing is effective primary care, useful for burns, post-surgical treatments, open wounds, abrasions and swelling. These products are also packaged into convenient, insulated kits: Equine, Trail Mix and Vet Emergency.

KEY BENEFITS:

- **COOLS INSTANTLY**
- **NO REFRIGERATION REQUIRED**
- **DOES NOT ADHERE TO WOUND**
- **HELPS STOP SPREAD OF BURN & INFECTION**
- **STERILE**
- **NON-TOXIC**
- **NON-IRRITATING**
- **COST EFFECTIVE**



Sterile 3" x 36" Vet-Wrap

Description	Item #	Price
3" x 3" (7.6cm x 7.6cm) Sterile Vet Pad NOTE: Comes in cases of 12	SVP-00033	
4" x 4" (10cm x 10cm) Sterile Vet Pad NOTE: Comes in cases of 12	SVP-00044	
3" x 36" (7.6cm x 91.4cm) Sterile Vet Wrap NOTE: Comes in cases of 12	SVW-00336	
8" x 36" (20.3cm x 91.4cm) Sterile Vet Wrap NOTE: Comes in cases of 12	SVW-00836	
Equine Kit -2 non-sterile vet-wraps, 2 sterile vet-wraps, 1 Sterile Pad, scissors and gauze.	EK-00130	COMING SOON!!
Trail Mix Kit -5 assorted wraps, 1 scissors	TMK-00536	COMING SOON!!
Vet Emergency Kit -4 non-sterile wraps, 2 sterile vet-wraps, 4 Sterile Pads, 1 sterile Blanket, scissors and gauze.	VEK-00436	COMING SOON!!

COLDFLEX VETERINARY BLANKETS & PADS

The COLDFLEX Blanket and Pad come both 100% Sterile or Non-Sterile. Both of these products are made from a 96% water-gel that is saturated into polished non-woven polyester. **The non-woven polyester is fire resistant and the gel saturation allows the blanket to withstand temperatures of 3568°F for several minutes.** This allows the blanket to be used as a valuable tool for lifesaving and fire rescue of equine from stalls, barns, etc.

The sterile items will help prevent/reduce possible infection from burns or open wounds. Use confidently in case of emergency! The cooling effect of the gelled water relieves pain but also helps stop the spread of burn. Useful in conjunction with the COLDFLEX® Sterile Veterinary Dressings or Wraps to cool and decrease inflammation of large injuries and post-surgical wounds. **NOTE:** After initial “sterile” use, these items may be reused many times as a “non-sterile” item.

The Non-Sterile Blanket and Pad can be used at least 25 times if properly cared for. The product is always cold, ready to quickly cool-down and rejuvenate an animal by decreasing both body temperature and heart rate. This is an especially valuable tool to have on hand for high performance animals, to help them recover and help reduce injuries that may have occurred during an athletic competition or event. The Blankets are a superior item to effectively treat heat exhaustion in both animals and people. **Products Regenerate with WATER!**

KEY BENEFITS:

- **NON-TOXIC**
- **NON-IRRITATING**
- **WATER BASED**
- **NO NEED TO REFRIGERATE**
- **NON-ADHESIVE**
- **FIRE RESISTANT**
- **HEAT PROTECTIVE**
- **EASY & SAFE**
- **ALWAYS READY**



Non-Sterile 50" x 72" Blanket

Description	MSRP	Item #	Price
24"x36" Sterile Vet Pad NOTE: Comes in cases of 12 or 48	MSRP \$59.95	SVP-002436	
50"x72" Sterile Vet Blanket NOTE: Comes in cases of 4 or 16	MSRP \$119.95	SVB-005072	
24"x36" <u>Non-Sterile</u> Equine Pad NOTE: Comes in cases of 12 or 48 (<i>Special Order</i>)	MSRP \$39.95	EP-002436	
50"x72" <u>Non-Sterile</u> Equine Blanket NOTE: Comes in cases of 4 or 16 (<i>Special Order</i>)	MSRP \$84.95	EB-005072	

NOTE: Do not leave the blanket on for more than thirty minutes. Remember the blanket is reusable. When you have finished, hose down with cold water, drip off excess water and put into a plastic bag. Seal the bag to ensure that the product does not dry out. **All items are Non-Toxic, Reusable and for either veterinary (animal) or medical (human) use.**

IMPORTANT: Minimum Order For Above NON-Sterile Items- \$975.00. \$800.00 Minimum applies on sterile items. Smaller orders may be submitted for **Sterile** Items Only, but a \$25.00 service charge will apply.



SAFETY DATA CHARTS TESTIMONIALS TERMS / FREIGHT

Section-III



MATERIAL SAFETY DATA SHEET

Trade Name:	<u>COLDFLEX</u>®		
SIZE:	COLDFLEX Non-Sterile Items		
Carrier:	Polyurethane Foam		
Section II:	Ingredients	96 parts water 3 parts Polyvinyl Alcohol 1 part Sodium Borate (Borax) *Rabbit, Primary eye irritation, non-irritating. *Rabbit, Primary skin irritation, non-irritating.	
Section III:	Physical Data	Packaged in an airtight polyethylene bag, plastic container.	
Section IV:	Fire and Explosion Hazard Data	Non-flammable, no caution.	
Emergency Telephone Number	Registered with the Poison Control Center		
Environmental Data	No Hazardous Waste		
Shipping Data	No Shipping regulations		

While Balance Systems, Inc. believes the data set forth herein is accurate, such data is offered solely for your consideration, investigation and verification.

Additional Resources

Poison Control Center
 800-777-6476 24 Hour Hotline
[American Association Poison Control Center](http://www.aapcc.org)

MATERIAL SAFETY DATA SHEET

Identity: Sterile Products - Part #'s 0022, 0026, 0033, 0044, 0136, 0336, 0836, 1418, 2436, 5072, 6072, 6872	
Section I	
Manufacturer Agent: Balance Systems, Inc.	Information Telephone: 888-274-5444
Address: 627 SW 14 th Street Redmond, OR 97756	Date Prepared: 7/8/04
Section II - Hazardous Ingredients/Identity Information	
Hazardous Components: None	
Section III - Significant Components	
Gel	Carrier Material
Water Polyvinyl Alcohol Sodium Borate (< 1%) Preservatives	Polyester Non-woven Fiber Pigments, Minor Additive (blue color material only)
Section IV - Physical/Chemical Characteristics	
Boiling Point: 212° F	Viscosity: High
Melting Point: Not Determined	Gel Color: Clear
Flash Point: >200° F	Gel Odor: None
Section V - Fire and Explosion Hazard Data	
Flash Point: N/A	Reactivity: None
Extinguishing Media: This is a nonflammable gel solution	Hazardous Waste Defined By 40 CFR 261.4: No
Section VI - Reactivity Data	
Stability: Yes	Hazardous Decomposition: None
Incompatibility: None Known	Conditions to Avoid: Temperatures below 32° F and above 90° F
Section VII - Health Hazard Data	
Oral Toxicity: Non-toxic by CPSC, OSHA and DOT Toxicity Criteria	Dermal Irritation: Non-irritating according Primary Skin Irritation in Humans
Emergency First Aid Procedures: Notes to physician, in the unlikely event of rapid ingestion of large volumes, observe patient for diarrhea. (Registered with the Poison Control Center of Indiana - 317-630-6382)	
Section VII - Other	
No spill procedures, disposal requirements, special protection or precautions, and no DOT shipping regulations.	

While Balance Systems, Inc. believes the data set forth herein is accurate Balance Systems, Inc. makes no warranty with respect thereto and expressly disclaims all liability for reliance thereon. Such data is offered solely for your consideration, investigation and verification.

COLDFLEX®



	Standard Ice	Instant Packs	Liquid Ice™	COLDFLEX®
Leak Proof				*
Is not Bulky / Hard to Use				*
Provides Compression			*	*
Allows Freedom of Movement			*	*
Covers Entire Injury				*
Cools at Room Temperature			*	*
Does Not Need to be Frozen		*	*	*
Easy to Pack		*		*
Available in Several Sizes				*
Does Not Melt or Drip		*		*
Long-Lasting				*
Non-Irritant		*		*
Non-Toxic	*			*
Safe For Children	*	*	*	*
No Cover Needed			*	*
Reusable			* Reusable with "Recharger Solution". Cost: \$2.50 per each recharge.	* Recharges for <u>free</u> with cold water.
Can be Applied Directly to Skin	*	*	* Alcohol based, so should not be used on abraded skin.	* Water Based – will not irritate or burn when applied to abraded skin!
Non-Combustible / Non-Flammable	*	*		*
Can be Cut to Better Fit Any Injury				*
Biodegradable	*			*
Penetrates into Deep Muscle Tissues	*	*		*
Cooling Therapy Lasts for Several <u>Hours</u> After the Product is Removed				*

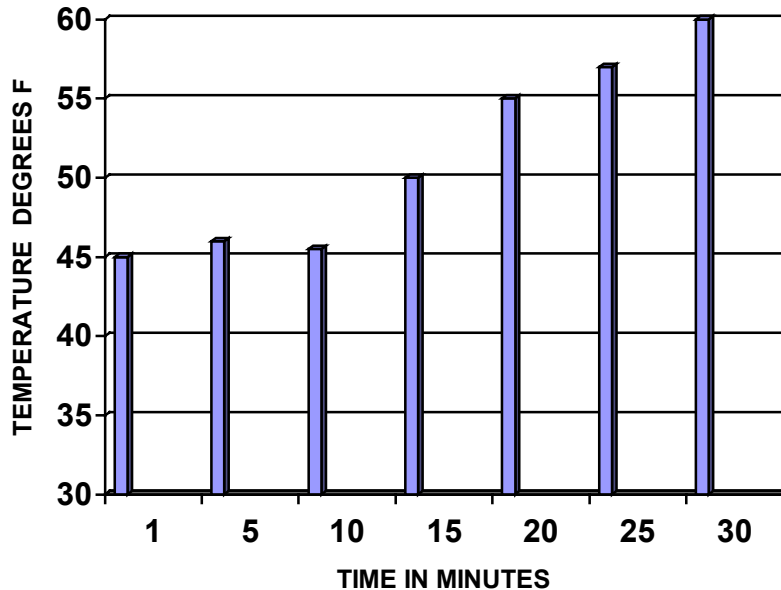
- ALL COLDFLEX® products are made fresh.
- COLDFLEX® has a 3-7 year shelf life.
- COLDFLEX® is Non-Toxic.
- COLDFLEX® is Reusable.
- Many COLDFLEX® items are Biodegradable.
- COLDFLEX® is for medical and veterinary use.

Balance Systems, Inc.



Temperature Study

Refrigerated ColdFlex

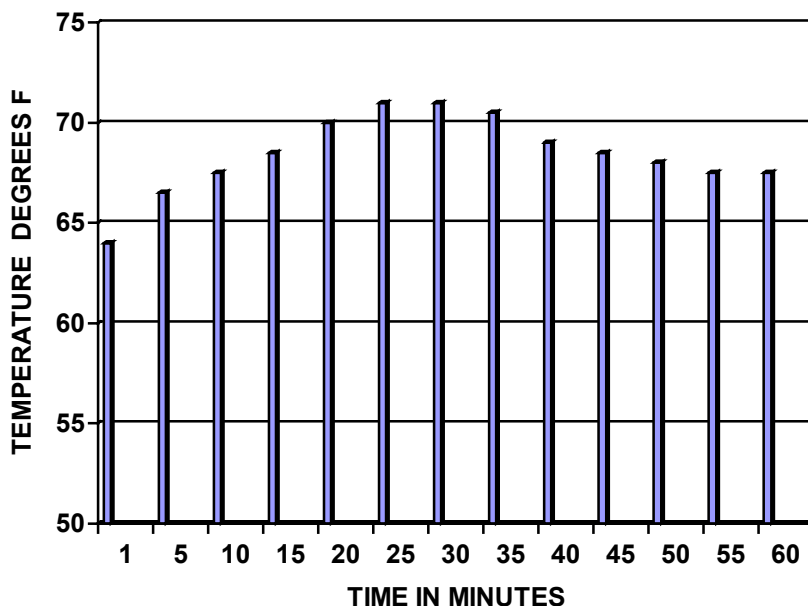


3" x 72" COLD FLEX®
COLD FLEX® temperature after refrigeration: 45° F
Room Temperature: 70° F

The thermometer was inserted between 3 layers of COLD FLEX® which was wrapped around the forearm.

The 1-minute temperature reading indicated an initial temperature rise of 10° F.

Room Temperature ColdFlex



3" x 72" COLD FLEX®
Room Temperature: 70° F

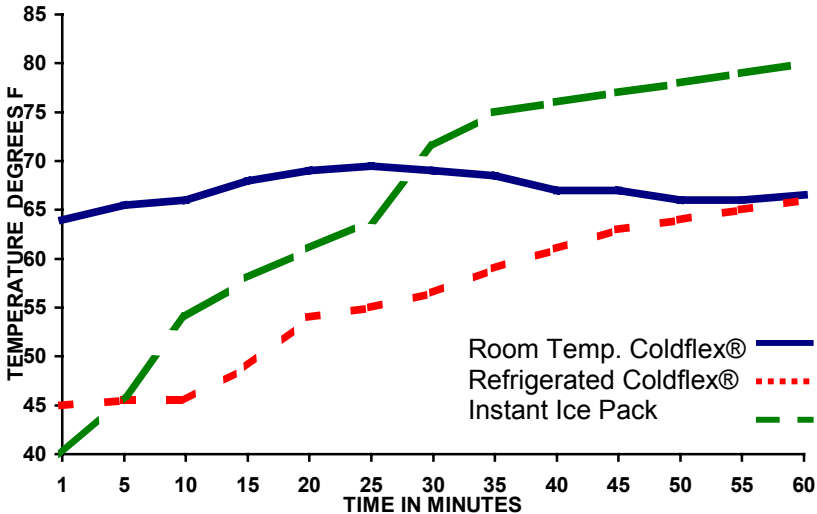
The thermometer was inserted between 3 layers of COLD FLEX® which was wrapped around the forearm.

The initial COLD FLEX® temperature was 64° F.

Balance Systems, Inc.

COLD FLEX Comparison Study

Room Temperature and Refrigerated ColdFlex vs. Instant Cold Pack



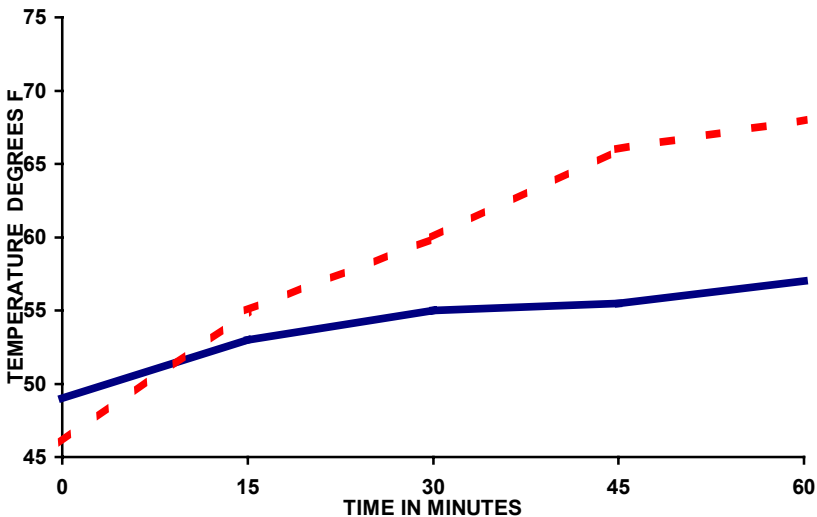
3" x 72" COLD FLEX®
 COLD FLEX® temperature
 after refrigeration: 45° F
 Room Temperature: 70° F

The thermometer was
 inserted between 3 layers of
 COLD FLEX® which was
 wrapped around the forearm.

COLD FLEX

Freezable Compress Comparison Study

ColdFlex vs. 3M ColdHot Pack



Room Temperature: 70° F

The initial COLD FLEX®
 temperature was 64° F.

COLD FLEX® ———

3M ColdHot

A Study of Cold Treatment Methods in Exercise Physiology

- Nihon Medico, Ltd., Tokyo Office –
(Excerpts From Study)

NOTE: *Reference to the “burn kit” implies the use of the *COLD FLEX* Compression Wrap”. Both products are the same, except that the burn kit is sterile and uses a different material as the carrier of the active cooling ingredients.

INTRODUCTION

EXPERIMENTAL METHOD

- 1.) Types of Cold Treatment
- 2.) Temperature measurement
- 3.) Subjects, Test Dates, Test Sites

RESULTS AND DISCUSSION

1) Diachronic Changes in Muscle, Skin and Oral Temperature Due to Cold

Treatment.

-In the case of the burn kit* treatment, muscle temperature dropped gradually for 1-hour, reaching a temperature after 1-hour of 10 degrees C, and remaining at that level unchanged for 10 hours. Skin temperature displayed the same pattern, retaining cooling over a long period of time. Temperature difference between the skin and muscles was only 1.5 degrees C, with little difference between experimental subjects.
- On the other hand, rapid temperature drops were frequently observed after initiation of cold pack treatment, with results differing among the subjects. The drop in temperature did not exhibit a single pattern, and the pattern differed over time. We believe that the uneven cooling results from inadequate fixation of cold packs to the skin surface. Moreover, cold pack treatments are limited to 1-hour in duration. Only the body surface is thoroughly cooled, not the muscles underneath. While the skin cools rapidly, it returns to its normal temperature within 20 minutes after the treatment is stopped, and we believe the effectiveness is short-lived. In contrast, the results demonstrate the effectiveness of the burn kit treatment over a period of more than 10 hours.

2) Rate of Temperature Decrease After Application of Treatment

-The burn kit treatment achieved a constant lowering in temperature, and that the cooling was maintained without change from 1 –hour after beginning treatment to 10-hours afterward.

3) Changes in Nerve and Muscle Response – M Wave and Torque

- With the burn kit treatment, M Wave amplitude showed an upward pattern after 4 hours of treatment, while Torque amplitude showed a downward pattern. Thus, the ratio of Torque to M Wave (T/M) tended to increase, indicating a condition of favorable muscle contraction.
- Results from the cold pack treatment showed a similar pattern to that of the burn kit treatment, but there was a substantial fluctuation in the M Wave and Torque amplitude, particularly the latter. As a result, the T/M ratio increased greatly, indicating a condition of unfavorable muscle contraction. These results clearly contrast the ill effects of rapid cooling (cold packs) with gradual cooling (burn kits). Our results suggest that a slow, steady cooling over a long period of time produces the most favorable results in terms of nerve and muscle response.

CONCLUSION

The results of these experiments show that the burn kit treatment achieves effective cooling, and that it is able to maintain a set level of cooling over an extended period of time. The burn kit shows superior systemic muscle temperature cooling properties, and its use would be desirable after vigorous sports or exercise such as soccer, when it could be used both after the match and at halftime. Our results also show that the burn kit treatment is effective in alleviating inflammation of muscles, joints, ligaments and other connective tissues produced by sports activities.

The burn kit is simply wrapped as shown in Figure 0-1 and 9-2 and left in place for an extended period (No tape is needed). Moisture within the burn kit maintains the cooling temperature (3 degrees C below skin temperature), effectively cooling deep muscle structures.

TESTIMONIALS: Equine Professionals

Champion Barrel Racer, Kelli Currin, Riding Champion, Bank on Biankus



"I really wanted to try COLD FLEX[®] to keep Bank running at his best. I thought the long, hot trips in the trailer could be made easier on him if his legs were cooled with COLD FLEX[®]. He will stock up when he is just standing around at the trailer and COLD FLEX[®] seemed like the perfect antidote for relieving his tendons, ligaments, and joints. I also wanted to have something I could take the heat out of an injury or bruise. When you are on the road all the time, it is hard to find something that is easy and convenient to carry with you. I just have to hose my horse's leg down and apply COLD FLEX[®] around his leg like a wrap. It sticks to itself and with the help of a little Vet Wrap[®], will stay on all night. COLD FLEX[®] works by evaporation and will cool the horse's leg even if it hasn't been in the refrigerator. It is also re-useable and will last up to 30 applications or more. I'm looking forward to finding out more ways I can use COLD FLEX[®]."

Sincerely,
Kelli Currin & Bank on Biankus

COLD FLEX[®]

- COST EFFECTIVE!
- NO NEED TO REFRIGERATE!
- RE-USABLE!
- CONTOURS AROUND ANY SHAPE!
- ALWAYS READY TO USE!
- COLD IS DEEP & PENETRATING
- LASTS AFTER REMOVAL!
- EARTH FRIENDLY & NON-TOXIC!

Professional Barrel Racer, Sharee LaRue- Wright, Riding, See Ya



"I have been using COLD FLEX[®] on my horses for over a year. My Pro Rodeo barrel horse has tendon and ligament issues in both front legs as well as ankle complications due to the level of competition she is in. COLD FLEX[®] Vet-Wrap is easy to use and does a great job! I also use it to keep my horse comfortable and cool in the trailer as I haul her in hot conditions. I wrap all four legs before I haul. When I pull into rodeos, everyone else pulls sweating, hot horses out of their trailers and mine come out dry and comfortable. I have even been accused of having air conditioning in my trailer! "

"One of my friend's pro- barrel racing horse got its leg caught under a trailer when he tried to lie down and roll. She took him to the vet and was told to do a compression wrap along with cold-water therapy. When I saw her horse, it was two days after the accident and his knee was still quite swollen. I took the COLD FLEX[®] Vet-Wrap out of the refrigerator and applied it. My friend insisted that she had just finished cold-water therapy on the animal, and that the vet said it would take some time for the swelling to come down. Four hours later, the COLD FLEX[®] Vet-Wrap I had applied was still cool and when removed, his knee was almost normal. He ran that night and placed in the money."

Sincerely,
Sharee LaRue - Wright & See Ya

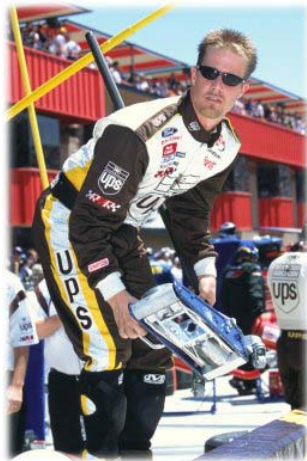
Gold Medallist, Wade Cox uses COLDFLEX®!



Wade Cox Statistics:

2000 Pan America Championships Elite Men Slalom Gold Medallist
2000 Cafe' de Colombia World Cup Season - 3rd place Men's Slalom
2000 U.S. Pro Tour Season - 2nd place Men's Slalom
2000 Oz Ski World Cup Men's Slalom Champion
2000 Orlando, Florida - Pro Tour - 1st Men's Slalom
2000 Ft. Lauderdale, Florida - Pro Tour - 2nd Men's Slalom

NASCAR Jackman, John Bryan uses COLDFLEX®!



"I use COLDFLEX every night after a race and after pit practice as well. The little aches and pains suffered by stiffness are just not there anymore. This product soothes gently and won't shock the muscle like most common ice packs do. I highly recommend this product to not only athletes of all types, but to the everyday working man and woman. If you have a hobby that requires physical activity then you want to keep some COLDFLEX around."

John Bryan

Parts Manager / Jackman

Sports Icon TROOPER JOHNSON Uses COLDFLEX®!



New World Record: Trooper Climbed El Capitan July 20th, 2000 for charity in 38 Hours! *"The bright sun resulted in the rocks baking. I was really happy that I was wearing my COLDFLEX cooling vest."*

Disabled in an automobile accident at the age of 17, Trooper has been actively involved in wheelchair athletics. Trooper is a recipient of numerous awards for his dedication and service to others as well as his incredible sporting abilities!

Trooper Johnson Quick Sport Biography

- Team Captain- Golden State Warriors.
- 1998 World Championships World All-Star Team.
- 1998 NWBA/NBA All-Star Game MVP.
- 1997 NWBA MVP.
- Johnson is the only player to have been named to the last 12 U.S. National Teams.
- MVP of the 1996 World Basketball Challenge.
- 9 Gold Medals, 1 Silver, and 1 Bronze from International competition.
- Athlete Advisory Council- U.S. Olympic Committee/Wheelchair Sports USA.

STANDARD TERMS AND CONDITIONS

SHIPPING / HANDLING:

- **Customer and Distributor Orders:**

Orders consisting of five (5) dozen or less units are shipped via **USPS Priority, UPS or FedEx Ground**. (U.S. and Canada).

*Delivery Confirmation Tracking Number is provided with each order.

*Volume orders as quoted.

*Rush delivery available.

- **National Volume Orders:**

Watkins Freight/Trucking unless otherwise specified. Shipment is F.O.B. Elkhart, Indiana or Redmond, Oregon

- **International Volume Orders:**

Clear Freight unless otherwise specified. Buyers are responsible for all Shipping and Handling fees as well as all taxes, tariffs, duties and import / customs fees. Shipment is F.O.B. Elkhart, Indiana or Redmond, Oregon (Ex-Works Elkhart, Indiana or Redmond, Oregon U.S.A.)

TERMS:

Check, Money Order, Bank Check, Visa, Master Card, or Confirmed Irrevocable L/C. Domestic Open Account available after credit approval. Normal terms are 2%/00 days, 1%/10 days, 0%/30 days. Any variation must be approved in advance.

NOTE: All first-time orders must be paid in advance.

DAMAGE/SHORTAGE CLAIMS:

A quality inspection is performed prior to dispatch. The carrier is responsible for damage or loss in transit. Claims must be filed within 12 days of receipt of shipment. Title passes to purchaser upon dispatch from Manufacturer's facility.

RETURNS:

Customer and Distributor Orders: Will be accepted at Redmond, Oregon (depending on the number of units being returned), and must be accompanied by a Return of Goods Authorization Number (RA#), which is obtained first from Balance Systems, Inc. All others will be rejected. All goods are subject to a 25% restocking charge. (Unless "Re-Stocking Fee Waiver" has been received by purchaser from Balance Systems, Inc. prior to return of goods.)

National / International Volume Orders: Will only be accepted at Elkhart, Indiana, and must be accompanied by a Return of Goods Authorization Number (RA#), which is obtained first from Balance Systems, Inc. All others will be rejected. All goods are subject to a 25% restocking charge. (Unless "Re-Stocking Fee Waiver" has been received by purchaser from Balance Systems, Inc. prior to return of goods.)

WARRANTY:

Refer To Defect Policy.

PRODUCT INFO. /SPEC. SHEET

COLDFLEX

“Self-Cooling Compression Wrap”
(EXAMPLE: Wrap 3” x 72”)

PO #: _____

Date: _____

Vendor:

Destination:

Key Contact Person(s):

Merchandise Location(s):

Model #: CF-00372

Wholesale Price:

UPC Code: 6-49313 0802- 9

Suggested Retail: \$24.95

Terms: Net-00 (2%) - 10(1%) - 30(0%)

Lead Time: 6-Weeks

FOB: Elkhart, IN. / Redmond, OR.

Drop Shipments: Yes

Country At Origin: USA

(\$800.00 Minimum)

Unit/Ctn Size: 1 –Single Wrap Per Unit (3 x 72 In.)

Pallet/Skid Contain: 50 Ctn's

Master Ctn Size: 12 - Single Units Per Ctn.

Pallet/Skid Weight: 1,000 lbs.

Master Ctn Weight: 19 lbs. (-)

Pallet/Skid Dimensions:

Master Ctn Dimensions:

- (W) 40 x (L)40 x (H)48 In.

- (W)15 3/8 x (L)10 ¼ x (H)8 ½

Defect Policy:

DAMAGE/SHORTAGE CLAIMS: A quality inspection is performed prior to dispatch. The carrier is responsible for damage or loss in transit. Claims must be filed within 12 days of receipt of shipment. Title passes to purchaser upon dispatch from Manufacturer's facility.

RETURNS: Will only be accepted at Elkhart, Indiana, and must be accompanied by a Return of Goods Authorization Number, which is obtained first from Balance systems, Inc. All others will be rejected. All goods are subject to a 25% restocking charge.

Art work Available: Yes

Color/Finish: 4-Color Plastic Jar

Counter Displays: Yes

Floor Display: No

TV Exposure: No

Transparencies:

Warranty: Refer To Defect Policy

Liability Insurance: Yes

Remit Payment To:

Remit Order To:

Mfg. Rep Group/Agent: _____

Signature: _____